



DRIVING ORGANIZATIONAL MANAGEMENT

2023/2024

About Us

Dargains is a business consulting firm dedicated to helping its partners and clients manage organizational projects, changes, and processes.

Renowned for deploying innovative management solutions and methodologies with exceptional excellence across diverse industries, Dargains has a track record of delivering results from the initial phases of its projects.

Our experience in identifying symptoms and diverse causes of organizational issues enables us to deliver a proactive and effective consulting, ensuring the quality of our services and solutions.

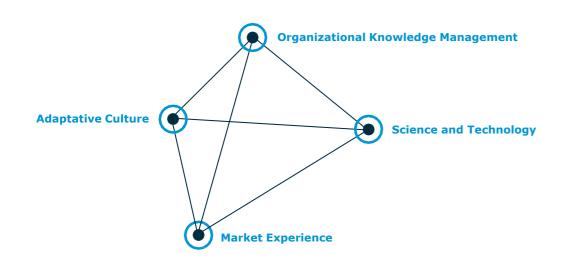
Our team consists of experienced professionals, masters, and leaders in their respective fields, capable of finding practical and efficient solutions for complex challenges.

"Delivering results is fundamental, but leaving a legacy aligned with the organizational culture that adds value to the business makes all the difference."

Stefania Dargains – Founding Partner

Methodology

We assess each need from a multidisciplinary perspective that combines experience and knowledge in project, process, and change management with technologies and solutions tailored to the organization's strategic objectives.



Organizational Knowledge Management



Project, Program, and Portfolio Management



Organizational Change Management



Business Process Management

Methodology Benefits



OUR SERVICES

Our specialized consulting, management, and training services are designed focusing on each client's organizational structure and culture.



Project, Program, and Portfolio Management



Organizational Change Management

Our project, program, and portfolio management solutions are designed as instruments that embed learning into planning, execution, and control to achieve expected results, without losing sight of your company's strategic objectives. We approach change from a broader perspective, focusing on continuous and sustainable innovation. Besides analyzing relationships and functional structures, we work on communication, motivation, and the team's essential skills to ensure the change is sustained.

We help organizations design effective and competitive solutions, build strategic alliances, and sustain critical changes for their business success.

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Business Process Management



Technology and Geospatial Intelligence

We understand that every organizational project is influenced by specific resources and capabilities. We help identify key parameters and essential process flows to improve your company's quality and productivity, eliminating waste, reducing costs, and enhancing your collaborators' way of working. The demand for services based on geospatial data and imagery is rapidly growing. Technology offers innovative solutions by creating intelligence products capable of addressing diverse challenges in urban planning, security, defense, geomarketing, agriculture, environment, mining, energy, and logistics. We help your organization overcome obstacles and grow with geospatial intelligence. AGILE SOLUTIONS FOR COMPLEX CHALLENGES



Dargains has nearly three decades of experience in providing effective solutions for challenges across different sectors, sizes, and complexity levels.

Every year, we help our clients respond to planned, critical, or unexpected events.



Planning and management of **technology** programs; specialized technical consulting in IT infrastructure; system development, implementation, and administration.

Management of **geospatial intelligence** projects and feasibility studies for: urban planning; public safety and defense; agriculture; clean energy; logistics; marketing; and the environment.

Specialized organizational consulting for **defense and shipbuilding** programs; organizational support for RFP responses and project structuring; feasibility analysis; process restructuring; and strategic change management.

Management of **infrastructure** projects and programs; strategic consulting; scope planning; risk analysis; organizational process optimization; and integrated contract control.

Planning and management of **corporate education**, **public examinations**, **and certification** programs; implementation of electronic assessment systems (CBT), delivery of training, workshops, and seminars.

Supply chain governance, logistics network structuring, strategic procurement consulting, space optimization, logistics process review, and management system implementation.

MANY INDUSTRIES, ONE PURPOSE

Diverse industries, different business scales, projects of varying complexity levels, and countless challenges.

This is how Dargains has accumulated valuable experience and knowledge to propose effective solutions for the strategic problems and objectives of public and private institutions.

This has allowed us to develop an agile work methodology to: understand organizational cultures, businesses, and structures in depth; accurately diagnose problems; and formulate practical, simple answers to complex day-to-day issues.

We aim to redefine the role of consulting by providing unique management solutions and experiences through an objective, collaborative, innovative, and change-oriented approach.

Our purpose is to prepare and empower organizations to overcome their challenges and deal with the constant changes of the knowledge era.















Global Reach Services and Solutions

Over 20 years of accumulated experience in providing remote consulting and project management services. We successfully serve our clients wherever their challenges and opportunities may be. Dargains is committed to the success of its partners and clients.

We constantly improve to develop exclusive solutions that ensure growth, competitiveness, and agility to deal with the rapid economic, social, and technological changes of the globalized world.

If you need answers for the most diverse market demands, contact us.

We will be happy to help you overcome your challenges!

Results That Generate Value

Over the past 2 decades, we have delivered solutions for some of Brazil's most complex challenges.



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Cleber Siqueira Operational Director - ICN I would like to convey ICN's gratitude to Dargains for its significant contribution. Besides delivering valuable results for our company, Dargains promoted the development and integration of the teams involved with PROSUB.